



NOFFKE REAL ESTATE FREQUENTLY ASKED QUESTIONS

We're excited you're thinking of purchasing or selling a home with Noffke Real Estate. Below are answers to the most common questions we've noted throughout the years.

Q: Do I have to purchase a Noffke Home if I use Noffke Real Estate?

A: Absolutely not. We understand buying a home is large decision and we want to ensure we find the right home for you.

Q. As a Noffke Agent can you represent me and the builder?

A: Yes. Noffke Homes' Sales Team are the most qualified and experienced professionals to represent a Noffke Homes Buyer.

Q: Do I need a pre-approval letter?

A: Getting pre-approved for a mortgage is the initial step to the home buying process. The lender will determine the amount you can afford, determine for the down payment required, closing costs, and this shows a seller you're a serious buyer.

Q: Does a Noffke Homes Buyer need to be prescreened by the Noffke Homes' preferred lender?

A: Yes. While a Buyer may choose their lender, every potential Buyer is required to participate in a preliminary screening with the Noffke Homes' preferred lender.

Q: What are the benefits of using Noffke Homes' preferred lender?

A: Noffke Homes' preferred lender is dedicated to finding the right loan with competitive rates, terms, and costs to meet each Buyer's specific needs. Contact our preferred lender for a list of offers and incentives.



NOFFKE REAL ESTATE CHECK LIST

- Do you have a real estate broker representing you?
- Have you applied for the financing of the new home?
- Do you have a prequalification or preapproval letter from your bank or lender?
- Have you determined your home buying budget?
- What style of home are you interested in?
- Why are you interested in moving?
- In what location are you interested in moving to?
- Do you need one level, two levels, or main floor living?
- How many rooms do you need?
- What are you looking for in a home?
- Create a list of your top 5 essential items in the new house.
- Do you need to sell your current home?
- Who is selling your home?
- Do you have a timeline for your home to be complete?
- Do you have a plan if your existing home sells before the new home is finished?
- Do you need to hire movers?